

Sample Fuel Oil Survey

E-Mail:

Date:	Fuel Oil Survey			
Competitor Name	Charge Price	Prompt Pay Discount	1st Fills	Other New Customer Specials
Office Name				
Grove Energy	\$2.240	none	\$1.999	2.50 cap budget, 8 month plan, no fee to join
Lucas Oil	\$2.599	2.549 in 10 days	none	2.599 prebuy
Powers Petroleum	\$2.399	2.299 in 5 days	none	\$100 coupons
Barkley Brothers		2.149 cod only	none	buy 1 service contract, get 2nd year free
ABC Oil	\$2.429	2.329 in 10 days	\$2.209	none

G&I
Management Services Inc.

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Phone: (518) 783-7661 ♦ Fax: (518) 783-0847
Email: gimanage@nycap.rr.com

Sample Propane Survey

E-Mail:

Date:

Competitor Name	Whole House Heating Rate 800 to 1000 gals./year	First Fill/ New Customer Specials	Price Protection Plans (Pre-Buy, Cap, Fixed)	Comments
Office Name				
ABC Propane Gas	\$2.599	\$1.990	Fixed- \$2.799- Through 4/30/10	Tank Set- \$49.95
XYZ Gas	\$2.799	\$1.799	Cap- \$2.999 + \$99 fee Through 3/31/10	Tank Rental- \$65/year
Jon Smith Energy	\$2.399	Does not offer	Does not offer	\$25 per Customer Referral
Barkley Brothers	\$2.099	2 - \$25 Coupons	Pre Buy- \$2.699 500 gal min	Free Tank Set- \$69.95 for Gas Check
Energy Suppliers Inc	\$2.990	Free Service Contract	Lock In- \$3.099 Through 6/30/10	Hazmat Fee- \$6.99 per delivery